

**ILLINOIS STATE
UNIVERSITY**

**BOARD OF
TRUSTEES**

Resolution No. 2023.05/26
Authorization to Renew Athletics
Ticketing System Agreement

Resolution

Whereas, Board of Trustees of Illinois State University (Board of Trustees) has the authority to enter into contracts for the provision of Intercollegiate Athletics ticketing systems for the University, and

Whereas, the Illinois State University Athletics Department utilizes ticketing and donor software and systems for the purchase of tickets to athletic contests and events, marketing of athletic events, and the monitor of donation levels and gifts and

Whereas, the current contract with Paciolan expires on June 30, 2023, and

Whereas, Paciolan was selected to provide intercollegiate ticketing and donor systems for the Illinois State University Athletics Department for a five year period with the option to renew for an additional five years;

Therefore, be it resolved that the Board of Trustees authorizes the University to enter into a new contract with Paciolan, Inc., effective July 1, 2023 through June 30, 2028 with an additional five year renewal option extending the agreement through June 30, 2033. The annual cost is not to exceed \$300,000 per year for a total potential spend of \$3,000,000 over the life of the contract term and option.

Board Action on: _____
Motion by: _____
Second by: _____
Vote: Yeas: _____ Nays: _____

Postpone: _____
Amend: _____
Disapprove: _____
Approve: _____

ATTEST: Board Action, May 12, 2023

Secretary / Chairperson

**Board of Trustees
Illinois State University
Authorization to Renew Athletics Ticketing System Agreement**

The Illinois State University Athletics Department has contracted with Paciolan, Inc. (Paciolan), since 1991 for its event ticketing system. Paciolan continues to be recognized as the industry leader in intercollegiate athletics ticketing.

Paciolan continues to support the department with annual trainings and system upgrades including the addition of a Fine Arts eVenue which will allow the Wonsook Kim College of Fine Arts a unique online platform for selling their venue tickets. Athletics and Fine Arts have partnered on this contract for the mutual benefit of the student and community base to provide end users with ticketing platform continuity for applicable events.

The current contract term with Paciolan is in effect through June 30, 2023. Paciolan was selected to continue to provide intercollegiate athletics ticketing and donor systems support along with the addition of a Fine Arts ticketing platform for the University for five years with the potential for five additional years. Thus, the Athletics Department requests authority to contract with Paciolan until June 30, 2033, at a cost not to exceed \$300,000 per year for a total potential spend of \$3,000,000 over the life of the potential ten-year contract.

Source of Funds: Athletics Department Agency Account – General Operating Resources